

# THE REALTOR REPORT

Beaver County Association of REALTORS®

JUNE 2014



## PRESIDENT'S LETTER

Greetings and I hope you are all enjoying life and prospering in your business endeavors. I want to thank all our hard working Affiliates for another successful "Night at the Races"! It was a fun filled event and we had a few very creative hats for the first annual derby hat contest.

The next event is our BCAR family picnic, on June 26<sup>th</sup>, Two Mile Run Park located on Gypsy Glen Road. Please RSVP to the board office for this fun packed event. Feel free to bring a guest, children, grandchildren etc. Look for the flyer in this newsletter.

Also, please see the monthly list for our community service collections. Thank you all for your ongoing support of our charity work.

At NAR's recent meeting in Washington, D.C., May 11-17, 2014, they were considering a new structure titled, "Organizational Standards". These new standards will require all local boards / associations and State associations to comply. This was passed unanimously and is to become effective in 2015. Please look for future details on this subject and how it affects us. We will be attending PAR's Spring Meetings in Harrisburg this month and we will have details to share.

If you need your NRDS# you can log on to [www.mybcar.com](http://www.mybcar.com) or if you need assistance please call the board office. We are here to serve you!

*"Be the rainbow in someone's cloud", Maya Angelou.*

Blessings from your President,

Leslie Chaklos

### 2014 Officers and Board of Directors

**President:** Leslie Chaklos

**President-Elect:** Bev Pietrandrea

**Secretary:** Bridget Wysocki

**Treasurer:** Shirley Lyden

**Directors:** Ernie D'Achille

Lisa Dowling

Pam Keczmer

Amy Logan

Cindy McConnell

Leslie Pazur

Judy Plakosh

Tera Powell

Kelly Scott

**Immediate Past-President**

Rudy Zetz, Jr.

**Affiliate Director:**

Shelley Schweinsberg

**Association Executive:**

Karen Fuller

Beaver County Association of REALTORS is holding its annual Family Pot luck Picnic. This is a FREE event and for the WHOLE family. You are asked to bring a dish to share. The association will provide hamburgers, hotdogs, and drinks.

# BCAR Family Potluck Picnic



Event is FREE with tons of fun for everyone in your family, spouses, kids, grandkids

Bring a dish to share

If your last name begins with

A-J bring a side dish

K-P bring a salad

Q-Z bring a dessert

## Fun for Everyone

- Water balloons
- Pinata
- Scavenger Hunt
- Slushies
- Prizes

## FUN FOR THE ENTIRE FAMILY

Place: Two Mile Run Park Beaver

RSVP family count by June 23rd.

BCAR office—Karen Fuller 724-774-4126 or [bcar3@verizon.net](mailto:bcar3@verizon.net)

Time: 5 pm

Date: June 26, 2014

## Community Service Collection for June

Our focus this June is families. At our annual Family Potluck Picnic we will be collecting donations for children in our community. We are collecting items for kids that will be donated to the Beaver County YMCA in New Brighton. We look forward to other partnerships with the YMCA. The YMCA believes in strengthening the community, just like us Realtors.

### YMCA – Collection for Kids

25, 50, 100 piece puzzles  
Coloring, puzzle, and activity books  
Easy chapter books  
Cookie molds  
Food coloring  
Notebooks/journals

Water balloons  
Regular latex balloons  
Fancy duct tape  
Elmer's liquid glue  
Glue sticks

## CODE OF ETHICS

Article 9: REALTORS® make sure that contract details are spelled out in writing and that parties receive copies.

### CALENDAR OF EVENTS



June 5th Affiliate Meeting at 9:30am Huntington Bank, Beaver  
June 8th County Wide Open House  
June 9th Artsy Doodle  
June 26th Family Potluck Picnic, Two Mile Run Park  
August 10th Pirate Baseball Game  
November 7-10th NAR REALTORS Conference in Expo in New Orleans

Welcome of new members: **Mary Kay Marburger** – Howard Hanna, Beaver;  
**Tammy Loftus** – The Preferred Realty, Moon Twp

New Affiliate: **First Choice Mortgage Services, Inc**      724-772-2022      **Linda Martin**  
1160 Dutilh Road      Fax 724-772-2090      **Natalie Corsello Frazier**  
Mars, PA 16046      Email [linda@ourfirstchoice.com](mailto:linda@ourfirstchoice.com)

Correction: **Craig Nunamaker** is the representative for **Insurance Unlimited**.

**All items for the Rapper must be in by the FIRST DAY of each month.**

## Looking for your NRDS #

Go to our website [www.mybcar.com](http://www.mybcar.com) and login in using your real estate license number for both the username and password, once on your page go to the bottom of that page and you will see NRDS #.

### BCAR Yearbook

The association received many calls about the BCAR Yearbook. Now we are looking for volunteers to get a committee together to help with this endeavor. We need help with contacting each real estate office and affiliates, type setting the book, and pricing out this publication. Let me know if you would be interested at 724-774-4126. Many hands make light work!!

## Community Service Monthly Collection for Local Charities

- JULY—Serve meal at Manna Project in Aliquippa
- SEPTEMBER—Collection Donations for Cornerstone
- OCTOBER—Collection donations for local food bank and  
REALTOR REACH Out—Yard Cleanup
- NOVEMBER—Collect for Toys for Tots
- DECEMBER—Donate Gifts from Giving Trees

### Attendance Incentive

Each time a **REALTOR® member** or an **affiliate member** attends a membership meeting be sure to **drop your business card** into the box marked REALTOR® or Affiliate when you sign in. At the end of the year we will draw one business card from each box and that member will have their **local portion of dues** paid for the following year.

At any monthly BCAR membership meeting **bring a fellow member** who would not normally attend. When you phone in your reservation, let the office know who you are bringing. Your name will be entered into a drawing for a free dinner at **our next scheduled meeting**, for every member you bring **who has not attended a BCAR event in the last six months**.

Example - If you bring one member your name is entered once, bring three members and your name is entered three times.

# What are your country home dreams?



*We can help them come true!*

**Financing for:**

- Construction
- Home improvements
- Horse barns
- Storage buildings
- Farm improvements
- Loans and leases

And much more!

**Free Prequalifications**

Call Jim, Elaina or Kathy

**1-800-829-0056**

[www.AGCHOICE.COM](http://www.AGCHOICE.COM)

or email [ButlerInfo@AgChoice.com](mailto:ButlerInfo@AgChoice.com)



Jim McGinnis, Elaina Eppinger and Kathy Hartzell

# Beaver County's #1 Way to Advertise!

Beaver County's Main Source for News, Sports & Entertainment.  
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media  
websites

The Beaver County Times ■ Allegheny Times ■ Ellwood City Ledger ■ Times iMedia ■ Valley Tribune

We proudly present our 18<sup>th</sup> annual



MAKE-A-WISH



**YARD SALE**

to be held on

**Friday, June 6<sup>th</sup> & Saturday, June 7<sup>th</sup>**



*Perfect opportunity to Spring Clean  
& make a Charity Contribution!*



**TELL YOUR FAMILY, FRIENDS & NEIGHBORS  
ABOUT OUR SPECIAL EVENT!**

**ITEMS NEEDED FOR THE SALE:**

JEWELRY  
SMALL WORKING APPLIANCES  
OFFICE SUPPLIES  
GLASSWARE  
SPORTS EQUIPMENT

TOOLS  
DECORATIVE ITEMS  
BOOKS/VIDEOS  
TOYS  
SEASONAL ITEMS

**FURNITURE IS ESPECIALLY NEEDED!!!**

*All items should be in good condition*

**PLEASE NO: tires, batteries, paint, lumber, organs, pianos,  
clothing, computers, televisions, exercise equipment  
or large appliances!**

Take your items to **BERKSHIRE HATHAWAY HOME SERVICES THE PREFERRED  
REALTY**, formerly **PRUDENTIAL PREFERRED REALTY**  
877 Corporation Street, Beaver - after May 1<sup>st</sup>

For information call Dorothy at 724-774-2222 x200

**ALL PROCEEDS GO TO MAKE-A-WISH.**

# **BCAR FAMILY DAY AT PNC PARK**

Join us on Sunday August 10th as the Pirates host the Padres. Every Sunday is Kid's Day at PNC with activities outside the park prior to the game and after the game, kids get to run the bases! Kids also receive a Pirate Ice Cream Bowl.



Date: 8/10/14

Time: 1:35 pm

Ticket Price: \$22/ticket

Section: Outfield Reserved (139-147)

Contact the BCAR office to get your tickets.  
at 724-774-4126.

Order and pay for your tickets by July 10.

**GO BUCS!**

## **CIPS Designation**

(Certified International Property Specialist)

Mary Lynne Deets the Education Director of RAMP (Realtors Assoc of Metro Pittsburgh) is planning to offer a CIPS Designation five day course November 17-21. The cost would be \$495 for the week. She is in negotiation with a local hotel to provide block rooms at a discounted rate for those traveling. If you are interested please contact Mary Lynne directly at 412-563-5200 Ext 19 or [mld@realtorspgh.com](mailto:mld@realtorspgh.com)



**Realtors: Are your clients looking for a lender?  
Clearview® Federal Credit Union offers**

# HOME LOANS!

## First Mortgages

- First Time Home Buyer
- Fixed Rate Mortgages
- Conforming Mortgages
- Non-Conforming Mortgages
- Adjustable Rate Mortgages
- Land Loans

## Home Equity Loans

- Fixed Rate Home Equity Loans
- Variable Rate Home Equity Lines of Credit



1-800-926-0003 • clearviewfcu.org



Center Twp. Branch  
210 Golfview Dr.

Chippewa Branch  
Chippewa Square, 2652 Darlington Rd.

Hopewell Twp. Branch  
2646 Brodhead Rd.



## Excel Mortgage Group, Inc.

325 Beaver Street  
Beaver, PA 15009

Office 724-775-3090  
Fax 724-775-3133

- **FHA / VA (EXPERTS FOR 20 YEARS)**
- **USDA GUARANTEED RURAL HOUSING (EXPERTS FOR OVER 10 YEARS)**
- **CONVENTIONAL**
- **PURCHASE / REFINANCE**
- **CONSTRUCTION**
- **INVESTMENT**

**AVAILABLE EVENINGS AND WEEKENDS!!!!**

**Bill Roorback**  
Owner /Sr Loan Specialist  
Cell: 724-462-5151  
broorback@xlmortgage.com  
NMLS #140581

**Mona Simmons**  
Loan Specialist  
Cell: 724-561-3158  
mona@xlmortgage.com  
NMLS #144218

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***BCAR would like to say a “Special Thanks” to the Affiliates who made the Night at the Races event possible. There was great food, an excellent Chinese Auction, and a lot of fun had by those in attendance. Also a great Derby Hat Contest as well.***

AgChoice Farm Credit

Mars National Bank

Beaver County Times

Mortgage Lending Solutions

Brokers Settlement Services

PA Preferred Mortgage

Clearview Federal Credit Union

Pennsylvania Land Title

ECA/Ed Cline Appraisals

Stewart Title

Excel Mortgage Group, Inc

T.A.Closing Network

Hancock County Savings Bank

**Beaver County Humane Society Raffle**

Heritage Security & Service Co

Brokers Settlement Services

HouseMaster Inspections

Union National Mortgage

HSA Home Warranty

**Special Thanks to the REALTORS®  
for their donations**

Janice Johnson

Leslie Chaklos

Beverly Pietrandrea



2014 BCAR Meetings

Date	Time	Program	Location	Host Office	Guest/Speaker	Community Service
February	Lunch	Awards Banquet	Club @ Shadow Lakes	N/A	N/A	
March 19, 2014	Breakfast	Home Readiness, Spring Cleaning	Penn Bistro	Howard Hanna	Dorothy Clear, Kris Main, Cathi V	Womans Shelter
April 16, 2014	Lunch	Technology & Networking	Harolds	Northwood	Bill G - West Penn MLX	Seniors - Rochester Manor
May 14, 2014	Dinner	Affiliates	Serbian Club	N/A	N/A	Humane Society
June 26, 2014	Dinner	Family Picnic	2 mile park	N/A	N/A	Kids - Pressley Ridge
July 22, 2014	Dinner	Community Service Manna Dinner	Manna	N/A	N/A	Manna
August		Maybe Pirate Game	TBD	N/A	N/A	
September		Affiliates	TBD	TBD	TBD	Men -Cornerstone
October 15, 2014	Dinner	Steak Gate	2 mile park	TBD	N/A	Food Bank & Realtor Reach Out (yard clean up)
November	Dinner	Auction/Fundraiser	Javys (?)	TBD	N/A	Toys for Tots
December	Happy Hour	Affiliates	TBD	N/A	N/A	Giving Trees

## BCAR SERVICE—PLUS AWARD

This year BCAR is adding Service Plus Awards to the Sales Award Banquet.

This award is available to REALTOR® and Affiliate Members.

Minimum points at year end to be eligible for a service plus award is **10 POINTS**.

*How do I earn points? It's simple.*

1 point for each BCAR function attended.

2 points if you Chair a BCAR Committee

1 point if you are a BCAR committee member

1 point if you are a BCAR Director

1 point if you actively participate in a community service organization during the year.

Affiliates members can earn 1 point for each monthly affiliate meeting they attended.

At year end, if you have **10 POINTS** or greater you can apply for a service plus award.

Start attending, participating, and collection your points!!

Any questions, please call President Leslie Chaklos at 412-913-9097  
or email lchaklos@northwoo.com. The Sample application is attached.

# Beaver County Association of REALTORS®

## Service Plus Award Points for 2014

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Company: \_\_\_\_\_

**Criteria:**

Minimum of 10 points to be eligible for a Service Plus Award

Earn 1 Point for each BCAR function attended in 2014

Earn 2 Points if you Chair a BCAR Committee in 2014

Earn 1 Point if you are a BCAR Committee member for 2014

Earn 2 Points if you are a BCAR Officer in 2014

Earn 1 Point if you are a BCAR Director for 2014

Earn 1 Point if you actively participate in a community service organization in 2014

Affiliates: Earn 1 Point for each affiliate meeting attended in 2014

	2014 BCAR Functions	Date	Points
1	Awards & Installation Banquet	2/5/2014	
2	March Membership Meeting	3/16/2014	
3	April Membership Meeting	4/16/2014	
4	May Night at the Races	5/14/2014	
5	June Family Picnic	6/26/2014	
6	September Affiliate Round Table	TBD	
7	October Steak Gate	10/15/2014	
8	November Charity Auction	11/5/2014	
9	December Affiliate Holiday Beginnings	TBD	
	<b>2014 BCAR Events</b>		
	Fair Housing Seminar	4/3/2014	
	Inner Fire Seminar	4/22/2014	
	YMCA Breakfast	5/6/2014	
	<b>Membership</b>		
	BCAR Officer		
	BCAR Director		
	Committee Chairperson		
	Committee Member		
	Community Service Organization		
	<b>Affiliate</b>		
	Monthly Meetings		
		<b>TOTAL POINTS</b>	



## MEMBER BENEFITS

So many times we hear, what do we get for our membership to the Beaver County Association of REALTORS®

Well, take a minute and read the benefits. This ad has been running once a month in the Beaver County Times all year.

Thank you to the Times for running it.



# Our Partners have Privileges

## BCAR REALTOR Benefits

### BENEFITS OFFERED TO BOTH PRIMARY AND SECONDARY MEMBERSHIPS

#### MONTHLY MEMBERSHIP MEETINGS

- Educational
- Networking opportunities

#### EDUCATION

- New Member Orientation
- Continuing Education Classes
- Code of Ethics Training

#### ANNUAL AWARDS

- Sales Awards
- REALTOR® of the Year
- Emeritus Award

#### WEBSITE

#### MONTHLY NEWSLETTER

#### ADVERTISING DISCOUNT IN THE BEAVER COUNTY TIMES

- Home Buyer's Guide
- Here's my card
- Sunday Open Houses
- Progress Edition

#### AFFILIATE CONTRIBUTION

- Education
- Holiday Beginnings



We are a professional organization dedicated not only to our members but to the community needs. We are very active in fund raising and supporting local charities.

Also members of the National Association of REALTORS® and the Pennsylvania Association of REALTORS® and receive all the benefits they offer.

## BCAR Affiliate Benefits

Affiliates are companies who have services in the real estate industry or benefits for REALTORS members.

#### INVITED TO ATTEND ALL FUNCTIONS OF BCAR

#### AFFILIATE MEETINGS

#### WEBSITE

#### SOCIAL

#### NETWORKING

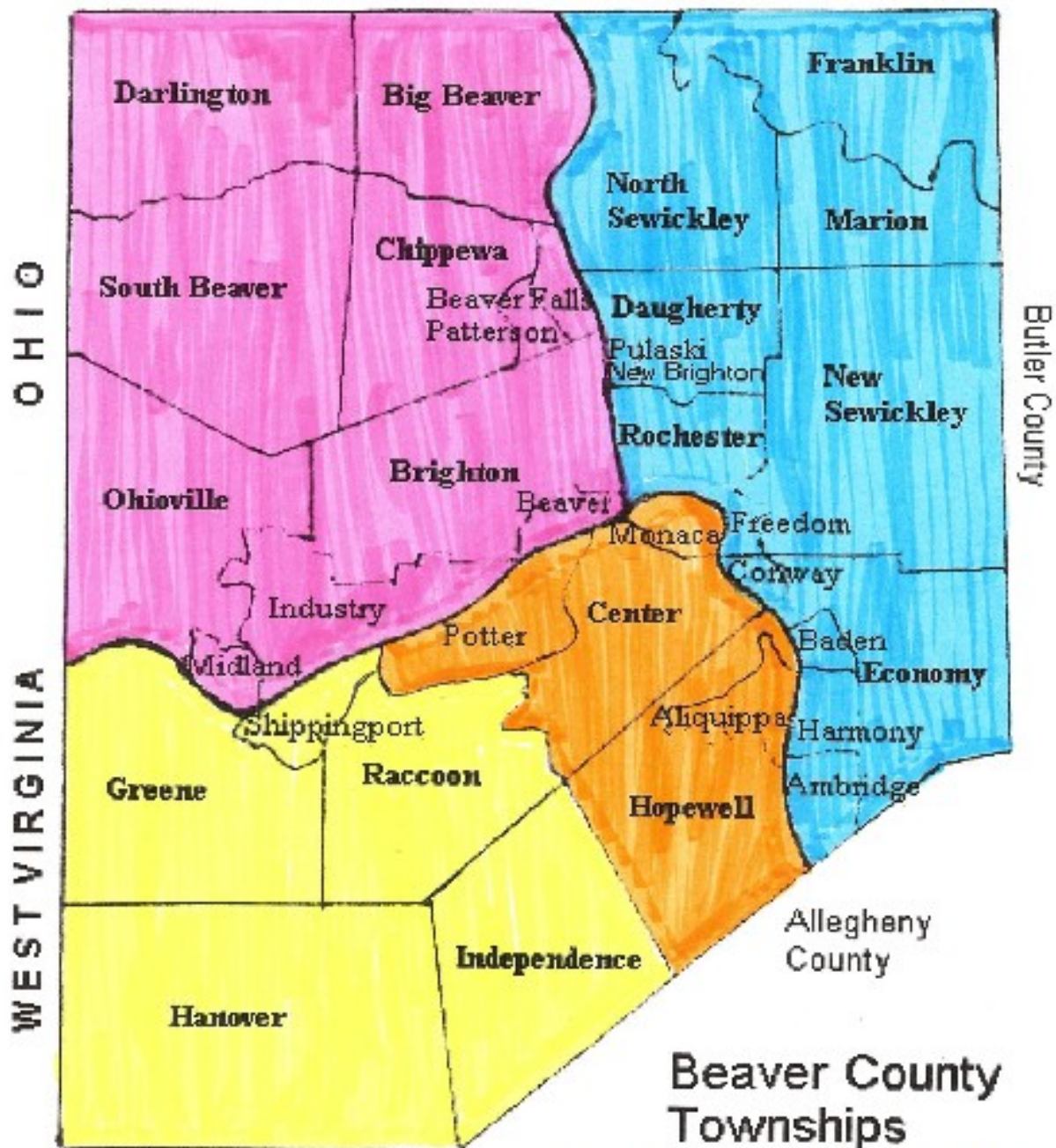
#### ADVERTISING

- Discount in Beaver County Times
- Highlight affiliate companies in monthly newsletter
- ½ or full Page in monthly newsletter

We are given the opportunity as professionals to work alongside the REALTORS® with their support. With a group effort, we give back to the community and help support local charities.

**Contact the Beaver County Association of REALTORS  
at 724-774-4126 for your membership today.**

# Beaver County Realtor Tour



BCAR is proud to announce starting in Sept 2010 a Beaver County Realtor® Tour every Tuesday 10 am to 12 pm. The tour is broken up into zones as follows:

- 1st Tues of the month
- 2nd Tues of the month
- 3rd Tues of the month
- 4th Tues of the month

Realtor's should place the listing they would like on tour in the MLS system no later than noon on Mondays so that the tour can be pulled and printed for distribution.

# Beaver County Association of REALTORS®

650 Corporation Street  
Suite 401  
Beaver, PA 15009

Phone: 724-774-4126  
Fax: 724-774-1984

E-mail: bcar3@verizon.net  
Website: www.mybcar.com



## AFFILIATE INFORMATION

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### JAMES MEDIA ADVERTISING SOLUTIONS

Phone: 724-987-7759

**Representative:** Mike Aukscunas

**Serve** Tri State Region

**Products/Services Offered:** Ad counseling/placement, Web design/programming, SEO (Search Engine Optimization) Web hosting/servicing , Graphic Design, Printing (tri-folds, folders, etc) Signs, Promotional Products, Social Media Management, and Email Marketing

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### MARS NATIONAL BANK

Phone: 724-742-2800 X27

**Representative:** Shelley Schweinsberg

**Serve** Allegheny, Armstrong Beaver, Butler, Lawrence, Mercer, Washington, and Westmoreland Counties

**Products/Services Offered:** Purchase Mortgages, Refinance Mortgages, Construction Loans, Home Equity Loans & Lines of Credit, Beaver County First Time Home Buyer Program, Portfolio Loans

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### MORTGAGE LENDING SOLUTIONS

Phone: 724-774-9464

**Representatives:** Chris Wagner and Cory Wagner

**Serve** Allegheny, Beaver, Butler, Lawrence, Washington Counties; Ohio and Florida

**Products/Services Offered:** FHA, VA, USDA, and Conventional Loans, Construction Loans, Purchase and Refinance

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### PENNSYLVANIA LAND TITLES

Phone: 412-275-3297

**Representatives:** Denise Doyle and Anthony Neff

**Serve** Allegheny, Beaver, Butler, Lawrence, Washington, and Westmoreland Counties  
Outlying counties case by case.

**Products/Services Offered:** Real Estate Settlement and Closing Services, Document Preparation, Lien Searches

Note: Information displayed in alphabetical order and supplied by the affiliates from the 2013 Affiliate Information.